

Industrial Chemicals  
Supplier



**INTEKNO**

Smart Chemical Solutions



Smart Chemical Solutions

## About us

## Industrial Chemicals Supplier

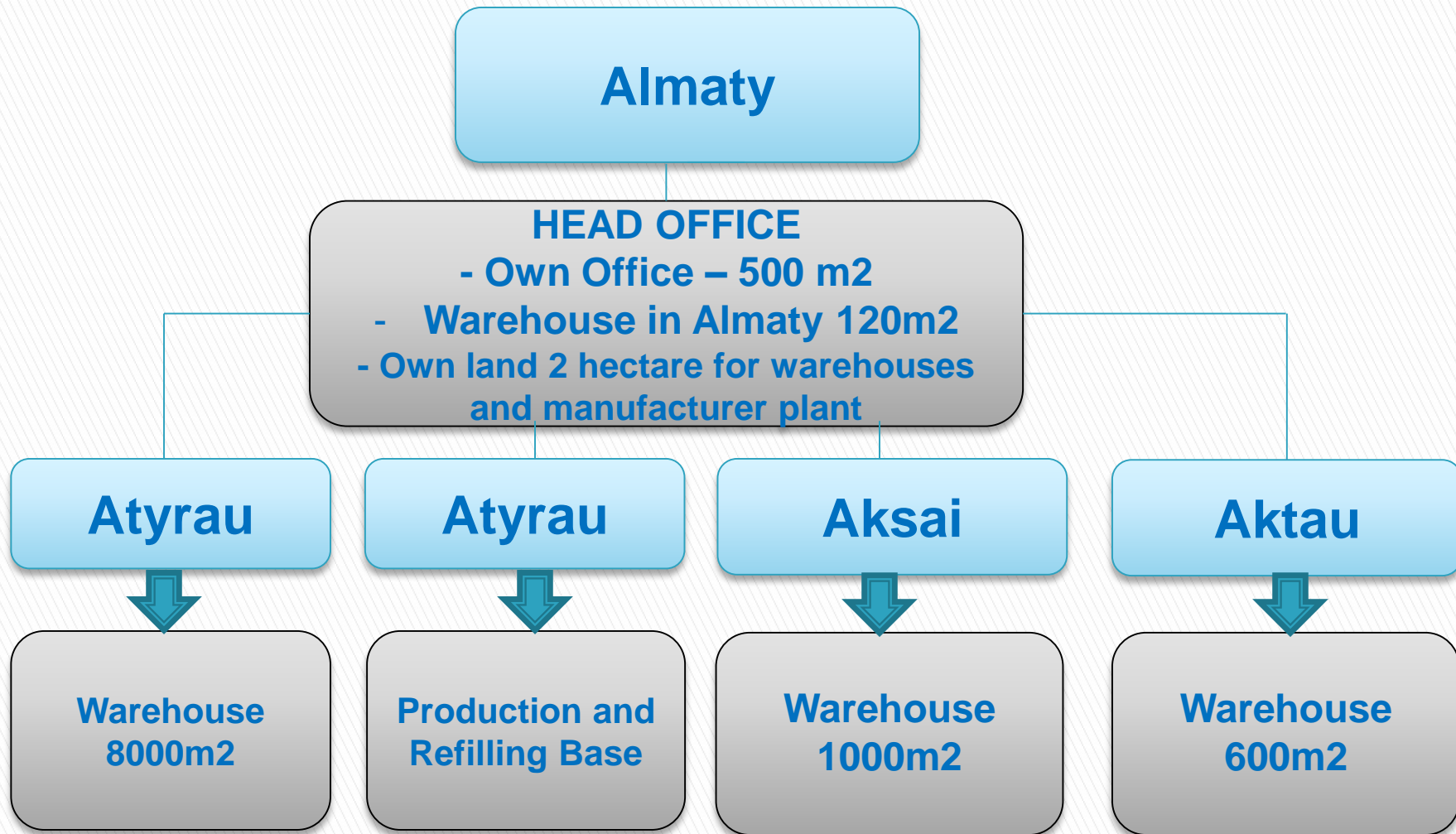
**INTEKNO LLP** was founded in 2011 in Almaty to supply MRO and industrial chemicals to the projects in Kazakhstan.

The main activity of the company is to supply, store, certify commodity chemicals and manufacture specialty materials as well as MRO products, industrial chemicals for oil and gas, mining, manufacturing and other projects in Kazakhstan.

## Company's Experience

- INTEKNO stocks variety of Industrial chemical materials in Kazakhstan and supplies off-the-shelf as well as we supply project materials by request. Company operates mainly in Kazakhstan, started operations in Uzbekistan in 2018.
- Core staff of INTEKNO is experienced in supply of Chemical materials to petrochemical and mining and manufacturing companies in Kazakhstan.
- We value time, quality and high service level.

# Company's Structure



# Company in numbers

- *More than **10 years** in the market*
- *Core staff have more than **20 years** of experience in petrochemical industry*
- *Company growth – **3 times** in the last 3 years*
- ***45** Qualified staff*
- ***10 000 m2** warehouse and other facilities*
- *More than **80** key customers*
- *More than **50** key partners/manufacturers/suppliers from all over the world*
- ***2 000 tons** of specialty chemicals supplied to oilfields in 2021*
- ***4 000 bottles** of special catalyst supplied to petrochemical companies in 2021*

## How do we work?

- Study customer needs (MRO, Consumables, Chemicals)
- Offer products from existing manufacturers and partners
- Sourcing products from reliable manufacturers and suppliers
- Agree on pricing, min-max level and delivery schedule with customer
- Sign agreement
- Streamline supply chain, warehouse, stock replenishment process
- Maintain providing high quality service to customer
- Constant search for better options and products for customer

# Why INTEKNO?

- Our customers focus on their main activities (manufacturing, drilling, extraction, processing etc.)
- INTEKNO takes care of supply chain of all Chemicals and other materials required for daily operations of the customer
- INTEKNO certifies all materials according to RoK regulation on behalf of the customer
- INTEKNO's warehouse allows to store chemical materials according to standards
- INTEKNO has dedicated trained specialists to cater OPEX and CAPEX needs of the customers (MRO, OEM, Chemicals)
- INTEKNO is financially strong to handle any volume of projects



## **INTEKNO materials in stock and supplied under request**

- ✓ Oilfield chemicals
- ✓ Catalysts, absorbers and other reagents
- ✓ Industrial cleaners and degreasers
- ✓ Laboratory chemicals
- ✓ Glue and adhesive materials
- ✓ Special coating materials for pipeline joints and other surfaces for sealing and anticorrosion applications
- ✓ Lubricants for special applications
- ✓ Abrasive materials
- ✓ Technical aerosols
- ✓ Fire-retardant materials



**INTEKNO supplies various MRO materials to the following companies under frame agreements:**

- ✓ TENGIZCHEVROIL
- ✓ NCOC
- ✓ KPO
- ✓ KAZMINERALS
- ✓ PATENTES TALGO
- ✓ NABORS DRILLING
- ✓ ALSTOM
- ✓ LOCOMATIVE PLANT

## Head office



## Atyrau

## Warehouse



- ✓ Supply chain
- ✓ Capacity - 8000 m<sup>2</sup>
- ✓ Number of warehouses – 4
- ✓ Passed TCO inspection
- ✓ Equipped with 24/7 video surveillance and security
- ✓ Equipped with special equipment: forklift, pallet packer, emergency shower
- ✓ Meets all fire safety and safety requirements of the Republic of Kazakhstan



**Atyrau**

**Warehouse**





# Atyrau

# Warehouse





Atyrau

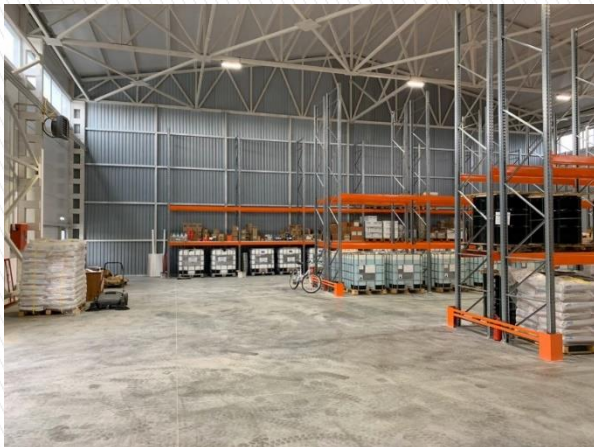
Warehouse





Atyrau

Warehouse





## Aksai

## Warehouse



- ✓ Capacity - 1000 m2
- ✓ Number of warehouses – 1
- ✓ Passed KPO inspection
- ✓ Equipped with 24/7 video surveillance and security
- ✓ Equipped with special equipment: forklift, pallet packer
- ✓ Meets all fire safety and safety requirements of the Republic of Kazakhstan

## CHEMICAL PRODUCTS



INTEKNO supplies adhesives, sealants, vapor barrier mastics, compounds and functional coatings, admixtures for projects in Kazakhstan. We offer comprehensive expertise for all bonding, sealing, jointing, coating, lubricating and other industrial applications





## CHEMICAL PRODUCTS



Sealant FOSTER 95-44

Manufacturer– TEMATI

Country –The NETHERLANDS

FOSTER sealant is an elastomer-based, fire-resistant, elastic butyl vapor-tight sealant designed for:

- ✓ sealing joints in insulation, metals and house floors, where water tightness and impermeability is required.
- ✓ use as a sealant in air conditioning systems with low pressure ventilation.
- ✓ sealing joints aluminum cladding to prevent the penetration of moisture.



Apply tack coat of Foster mastic/ coating.

## CHEMICAL PRODUCTS



WD-40 Universal Multipurpose Spray

Manufacturer – WD-40

Country – The UK

- ✓ displaces moisture and forms a protective barrier against dampness;
- ✓ protects against corrosion even in the most extreme conditions;
- ✓ lubricates parts without leaving greasy or sticky marks;
- ✓ penetrates mechanisms, freeing rusted parts;
- ✓ easily removes grease, bituminous stains or glue residue.



## CHEMICAL PRODUCTS



Tangit Glue for PVC pipelines  
Manufacturer – Henkel  
Country – Germany

Designed for bonding resistant to shear deformation of pressure pipe joints (for water and gas) with fittings made of solid PVC.

Product features / application:

Designed for bonding resistant to shear deformation of pressure pipe joints (for water and gas) with fittings made of solid PVC.



# INDUSTRIAL LUBRICANTS



INTEKNO is the official distributor of **TOTAL** specialty chemicals and lubricants in Kazakhstan. Total lubricants can increase the life of your engine and cut down on repairs. They do this in three main ways:

## Engine cleanliness

A dirty engine will fail earlier. Contaminants and particulate matter impair the smooth running of the engine, causing wear and corrosion.

## Engine wear protection

Total lubricants reduce engine wear by providing an unbroken film of lubricants between all moving parts. This cuts down engine wear as moving parts no longer abrade and wear each other down through friction. This reduced friction also helps keep your engine cool.

## Exhaust aftertreatment system protection

Because they produce less particulate pollution and are cleaner, Total lubricants protect your exhaust aftertreatment system.





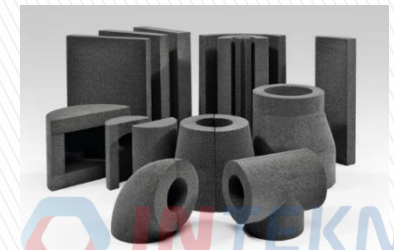
# INSULATION MATERIALS



FOAMGLAS

misot  
FLEX

Mineral wool and rubber insulating materials CT-KZ  
Thermal, Acoustic and Cryogenic Insulation  
Insulation for pipes, tanks, reservoirs and HVAC  
Supporting Oil and Gas, EPC and Insulation  
Contractors



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# PIPE PROTECTION AND COATING

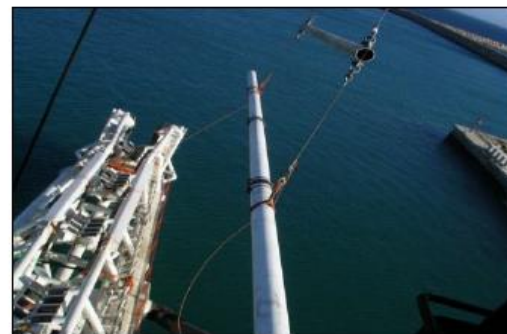
## Canusa-CPS Key Market Segments



**Oil & Gas Pipelines**



**High Temperature Coatings (PP)**



**Offshore**



**Water Pipelines**



**Pre-Insulated Pipelines**

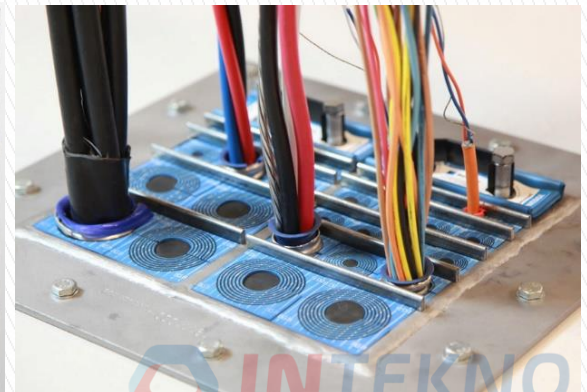
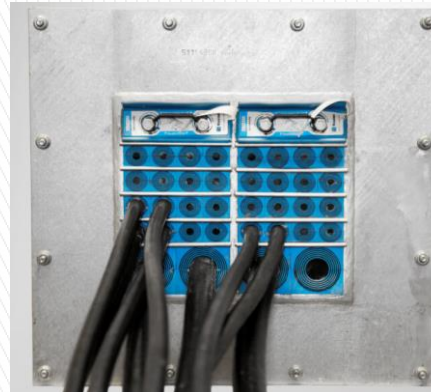
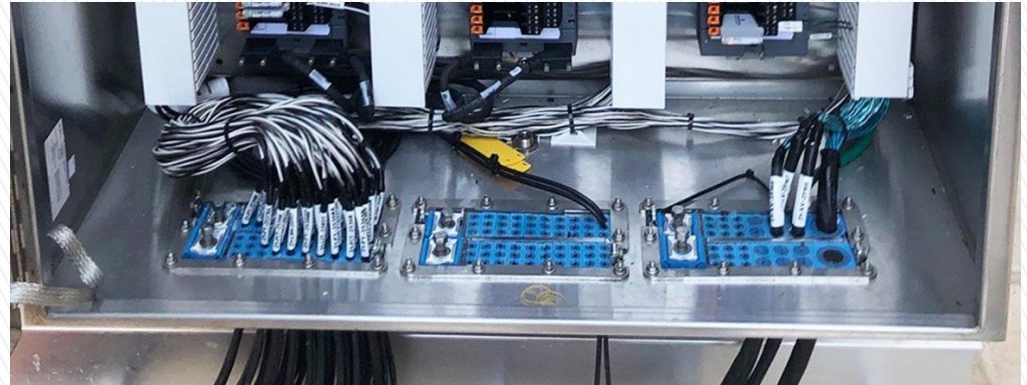


**Rehabilitation**

# **CABLE TRANSITS AND CABLE JOINTS**



INTEKNO provides solutions for cable transiting, sealing and jointing tasks from world known brand Roxtec





## CHEMICAL PRODUCTS

Merichem Chemicals & Refinery Services LLC provides licensed process technologies for the treatment of hydrocarbon streams. The company offers caustic management services for handling caustic effluent streams in petroleum refining and petrochemical industries, as well as a transportation logistics system to receive and transport caustic solutions to the chemical plants.



ARI-100EXL Catalyst

## CHEMICAL PRODUCTS



**GMA Garnet** consists of totally natural almandite garnet known for its natural hardness, durability and abrasive characteristics. GMA Garnet is free of any heavy metals or toxic components and meets all Occupational Health and Safety requirements. GMA Garnet provides a perfect symbiosis of grain size, density and hardness/durability. This ensures optimum abrasive efficiency in terms of lowest abrasive consumption and highest production rates at safe environmental and health conditions. GMA Garnet is used and approved by major oil companies, shipyards and other large and small clients around the world and approved by major paint manufacturers. GMA Garnet is available through an extensive network of dedicated and professional distributors with strategic stockpiles located around the world.

## CHEMICAL PRODUCTS



Compounds MOLYKOTE 111  
Manufacturer – MOLYKOTE  
Country – Germany

Silicone frost-resistant, heat-resistant and chemically resistant compound  
Molykote 111 for lubrication, sealing and electrical insulation.

Lubricant for control valves and through valves, valves for water softeners and water valves; sealant for vacuum and pressure systems; sealant for outdoor equipment (including shipboard) exposed to water and harsh weather conditions: gauges, electrical network inputs and underground connections; chemical barrier coating; rubber and plastic sealing rings, oil seals and gaskets.



## CHEMICAL PRODUCTS

PENETRON products are used to treat concrete or block structures exposed to potential water or chemical attack – that require reduced permeability, permanent waterproofing and protection, even under high hydrostatic conditions. It is applied to either the positive side (side exposed to water) or the negative side (side opposite water) and meets all waterproofing requirements.





## CHEMICAL PRODUCTS



Hach Company manufactures and distributes analytical instruments and reagents used to test the quality of water and other liquid solutions. Manufactured and distributed worldwide, Hach systems are designed to simplify analysis by offering on-line instrumentation, portable laboratory equipment, prepared reagents, easy-to-follow methods, and technical support.





# Our partners



- ✓ **INTEKNO is authorized distributor of CLARIANT**

**CLARIANT** 



 **INTEKNO**  
Smart Chemical Solutions

- ✓ **INTEKNO has signed JV (Joint Venture) with CLARIANT in 2021**
- ✓ **We plan local manufacturer in our own 2 hectare land in Almaty together with CLARIANT in 2023-2024 for oilfield chemistry**

# Our Customers



# We call them Three WHALES:



**NCOC**  
NORTH CASPIAN  
OPERATING COMPANY





# FRAME AGREEMENTS ON HAND WITH:



Thanks for attention!



**Almaty**

10A Khadjimukan street  
4<sup>th</sup> floor Sales Dept  
5<sup>th</sup> floor Logistics Dept  
10<sup>th</sup> floor Commercial Dept

**Atyrau**

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